


2024 SAIL AEGEAN Charter Price List

	Year	Cabins	Heads	PAX	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER	OCTOBER
					30/03 - 27/04	27/04 - 01/06	01/06 - 29/06	29/06 - 03/08	03/08 - 31/08	31/08 - 28/09	28/09 - 02/11
VOLOS BASE - Saturday Charters											
Monohulls											
Jeanneau 54	2017	4+1	4+1	12	3,140	5,100	6,560	7,410	7,970	6,920	4,930
Jeanneau 53	2011	5+1	3+1	12	2,630	3,560	4,750	5,550	5,990	5,040	3,590
Sun Odyssey 519	2018	5+1	3	12	2,990	4,260	5,420	6,380	6,920	5,860	4,050
Sun Odyssey 490	2021	4+1	4	10	2,960	3,990	5,270	6,120	6,660	5,630	3,870
Sun Odyssey 469	2014-15	4	4	10	2,190	3,060	3,680	4,500	4,660	4,030	3,040
Sun Odyssey 45DS	2012	2	2	6	1,820	2,480	3,250	3,740	4,030	3,400	2,500
Sun Odyssey 440	2019	4	2	10	2,290	3,210	4,320	4,960	5,320	4,580	3,110
Sun Odyssey 440	2023	3	2	8	2,040	2,990	3,990	4,560	4,890	4,320	2,950
Sun Odyssey 439	2015	4	2	10	1,760	2,490	3,190	3,710	4,110	3,450	2,480
Bavaria C42	2022-23	3	2	8	1,840	2,710	3,590	4,110	4,390	3,820	2,650
Sun Odyssey 419	2017-18	3	2	8	1,710	2,410	3,090	3,600	3,990	3,350	2,400
Oceanis 41.1	2020	3	2	8	1,840	2,710	3,590	4,110	4,390	3,820	2,650
Sun Odyssey 410	2020-22	3	2	8	1,840	2,710	3,590	4,110	4,390	3,820	2,650
Oceanis 40.1	2022	3	2	8	1,840	2,710	3,590	4,110	4,390	3,820	2,650
Bavaria Cruiser 36	2012	3	1	6	1,290	1,670	2,180	2,440	2,700	2,280	1,650
Sun Odyssey 349	2018-20	3	1	6	1,500	1,960	2,640	2,980	3,330	2,800	1,880
Sun Odyssey 349	2015-16	3	1	6	1,360	1,820	2,410	2,710	3,020	2,540	1,780
Sun Odyssey 319	2018	2	1	4	1,350	1,720	2,230	2,540	2,840	2,380	1,680
Catamarans											
Lagoon 46	2020	4+1	4+1	12	4,650	6,700	8,770	10,600	11,430	9,450	6,380
Lagoon 42	2018	4+2	4	12	3,600	5,190	6,680	8,270	8,870	7,320	5,100
Lagoon 40	2023	4+2	4	10	3,380	5,180	6,650	7,950	8,350	7,110	4,890
Lagoon 40	2024	4+1	4	10	3,280	5,020	6,450	7,710	8,100	6,900	4,740
Lagoon 380	2016	4	2	10	2,200	3,190	4,270	5,000	5,480	4,610	3,090
LOUTRAKI BASE (SKOPELOS ISLAND) - Friday Charters											
					* Flotilla operating yacht						
Monohulls											
					30/03 - 27/04	27/04 - 31/05	31/05 - 28/06	28/06 - 02/08	02/08 - 30/08	30/08 - 27/09	27/09 - 02/11
Sun Odyssey 509	2014	5+1	3	12	2,430	3,220	4,370	5,270	5,780	4,820	3,240
Sun Odyssey 439	2015	4	2	10	1,760	2,490	3,190	3,710	4,110	3,450	2,480
Sun Odyssey 419 *	2016	3	2	8	1,710	2,410	3,090	3,600	3,990	3,350	2,400
Sun Odyssey 410*	2021	3	2	8	1,840	2,710	3,590	4,110	4,390	3,820	2,650
Bavaria Cruiser 40	2013	3	2	7	1,590	2,060	2,650	3,180	3,460	2,910	2,010
Oceanis 40 *	2011	3	2	7	1,480	1,870	2,420	2,800	3,020	2,570	1,790
Oceanis 37 *	2013	3	1	6	1,290	1,670	2,180	2,440	2,700	2,280	1,650
Bavaria Cruiser 36 *	2013	3	1	6	1,290	1,670	2,180	2,440	2,700	2,280	1,650
Sun Odyssey 349 *	2015	3	1	6	1,360	1,820	2,410	2,710	3,020	2,540	1,780
Sun Odyssey 331 *	2014	2	1	4	1,200	1,470	1,820	2,100	2,350	1,960	1,480

Discounts

Max discount: 15% | Two weeks: 5% | Three weeks: 10% | Early booking: 10% (valid until 31/01) | not valid or combined with any other special offers

Note regarding base location of yachts

Our yachts are available to charter from our main base in Volos port (operating all year round) and from our second base in Loutraki harbour, on Skopelos Island (operating mid May to early October). All of the Loutraki-based yachts are operating in Volos when our Loutraki base is closed. Please note that Loutraki harbour is just opposite to Skiathos port. For charter requests from Skiathos, we highly advise chartering from our base in Skopelos where we have facilities, mooring space and can better serve our clients.

TERMS & CONDITIONS OF CHARTER

Charters begin at 17:00 and end at 09:00

Prices are in Euros(€), per week and include all taxes.

PAYMENT

Payment is via bank transfer. (Payment is also possible by VISA and Mastercard. A commission charge of 2.7% applies for AMEX).
At time of booking: 30% of charter price. 60 days before charter: remaining 70% of charter price.

CANCELLATION FEE

CHARTER CANCELLATION FEE: (a) Less than 30 days before charter = 100% of total charter price (b) 30 – 60 days before charter = 50% of total charter price (c) 60 days or more before charter = 30% of total charter price. SKIPPER CANCELLATION FEE: Less than 30 days before charter = 100% of total skipper price. Clients are advised to obtain cancellation insurance, either through their own insurance broker, via PANTAENIUS or via HAMBURGER.

SECURITY DEPOSIT / DAMAGE WAIVER

Up to 39ft: 2,000€ Security Deposit or 200€ Damage Waiver + 500€ Excess. 40-48ft: 2,500€ Security Deposit or 250€ Damage Waiver + 500€ Excess. Over 49ft + catamarans: 3,000€ Security Deposit or 300€ Damage Waiver + 600€ Excess. Security Deposit/Damage Waiver + Excess to be paid at check-in via AMEX, Visa, Mastercard or cash. Damage Waiver can also be paid in advance by bank transfer. Security Deposit or Damage Waiver required even if skipper is hired at extra cost. Insurance coverage for the security deposit is STRONGLY advised! This can be obtained via PANTAENIUS, HAMBURGER or any other insurance broker.

INSURANCE

All yachts are properly covered with hull and third party liability for charter business. The client's liability is limited to the amount of the Security Deposit or Damage Waiver (plus Excess), unless the cause of damage is gross negligence or an intentional act.

COMPULSORY SERVICE PACK

50€ /cabin (incl. skipper cabins) on all monohulls and catamarans except for SO440/3Cab (200€), SO45DS (200€) and LAG46 (300€).

INCLUDES:

End Cleaning; One full set/week of Bed linen, Bath towels, Beach towels, Kitchen towels, Pillows, Light quilted blankets; Full kitchen equipment (incl. sponge and washing up liquid); Full water tank; For first and last night of charter at base: mooring fees, water refill and shore power.

OPTIONAL EXTRA SERVICES

Skipper

190€ /day + meals. (Skipper needs own cabin & mandatory payment required no later than 30 days before charter)

Yacht Assistance/Hostess

150€ /day + meals. (Hostess needs own cabin)

Auto-Inflatable Life Jacket

6€ /person/week.

Safety Net

150€ up to 40ft; 200€ from 41ft to 54ft.

Airport Transfer to Volos Base

For min. group of 4: Volos (VOL) = 15€ /person/way; Thessaloniki (SKG) = 50€ /person/way; Athens (ATH) = 65€ /person/way.
(Airport transfer possible for less than 4 persons: cost upon request)

Food Shopping Service

20€ service fee, in addition to the cost of the provisions.

Outboard Engine (incl. full fuel tank)

50€ /week.

Pocket Wi-fi Modem

30€ for 3GB; 50€ for 6GB. (for every extra 2GB used, extra 12€ charge).

Extra Snorkelling Equipment

10€ /set/week.

Stand Up Paddle

120€ /week.

Secure Car Parking Service (Volos)

55€ /week.

Inflatable Kayak

Single: 50€ /week; Double: 60€ /week.

Late Check-in (arrival >21:00 on charter start date = Sunday technical check-in)

50€ fee.

EQUIPMENT INCLUDED

All necessary safety equipment, Dinghy with oars, Autopilot, GPS/Plotter, One set of snorkelling gear, Greek Waters Pilot book, Map of the sailing region

