

## 2023 SAIL AEGEAN Charter Price List

	Year	Cabins	Heads	PAX	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER	OCTOBER
					01/04 - 29/04	29/04 - 03/06	03/06 - 01/07	01/07 - 29/07	29/07 - 02/09	02/09 - 30/09	30/09 - 28/10

### VOLOS BASE - Saturday Charters

Monohulls											
Jeanneau 54	2017	4+1	4+1	12	3,690	5,500	7,090	8,130	8,800	7,470	5,100
Jeanneau 53	2011	5+1	3+1	12	2,630	3,560	4,750	5,550	5,990	5,040	3,590
Sun Odyssey 519	2018	5+1	3	12	3,180	4,470	5,920	6,800	7,490	6,300	4,330
Sun Odyssey 490	2021	4+1	4	10	3,050	3,990	5,270	6,280	6,890	5,700	3,870
Sun Odyssey 469	2014-15	4	4	10	2,400	3,450	4,270	5,040	5,450	4,540	3,200
Oceanis 46.1	2020	4	4	10	2,990	3,810	5,120	5,760	6,290	5,420	3,840
Sun Odyssey 45DS	2012	2	2	6	1,820	2,480	3,250	3,740	4,030	3,400	2,500
Sun Odyssey 440	2019-23	4	2	10	2,430	3,320	4,370	5,110	5,560	4,680	3,260
Sun Odyssey 440	2023	3	2	8	2,430	3,320	4,370	5,110	5,560	4,680	3,260
Sun Odyssey 439	2015	4	2	10	1,950	2,800	3,580	4,200	4,520	3,850	2,700
Bavaria C42	2022-23	3	2	8	2,040	2,840	3,700	4,220	4,630	3,930	2,900
Sun Odyssey 419	2017-18	3	2	8	1,920	2,610	3,420	3,940	4,240	3,580	2,640
Oceanis 41.1	2020	3	2	8	2,040	2,840	3,700	4,220	4,630	3,930	2,900
Sun Odyssey 410	2020-22	3	2	8	2,040	2,840	3,700	4,220	4,630	3,930	2,900
Oceanis 40.1	2022	3	2	8	2,040	2,840	3,700	4,220	4,630	3,930	2,900
Bavaria Cruiser 40	2012	3	2	7	1,480	1,870	2,420	2,800	3,020	2,570	1,790
Bavaria Cruiser 36	2012	3	1	6	1,290	1,670	2,180	2,440	2,700	2,280	1,650
Sun Odyssey 349	2018-20	3	1	6	1,500	1,960	2,640	2,980	3,330	2,800	1,880
Sun Odyssey 349	2015-16	3	1	6	1,360	1,820	2,410	2,710	3,020	2,540	1,780
Sun Odyssey 319	2018	2	1	4	1,350	1,720	2,230	2,540	2,840	2,380	1,680
Catamarans											
Lagoon 46	2020	4+1	4+1	12	4,700	6,730	8,740	10,550	11,840	9,690	6,600
Lagoon 42	2018	4+2	4	12	3,640	5,070	6,730	8,400	9,290	7,550	4,950
Lagoon 380	2016	4	2	10	2,200	3,160	4,190	4,920	5,580	4,620	3,220

### LOUTRAKI BASE (SKOPELOS ISLAND) - Friday Charters

\* Flotilla operating yacht

Monohulls											
Sun Odyssey 509	2014	5+1	3	12	2,800	3,860	5,060	5,880	6,370	5,390	3,700
Sun Odyssey 439	2015	4	2	10	1,950	2,800	3,580	4,200	4,520	3,850	2,700
Sun Odyssey 419 *	2016	3	2	8	1,920	2,610	3,420	3,940	4,240	3,580	2,640
Sun Odyssey 410*	2021	3	2	8	2,040	2,840	3,700	4,220	4,630	3,930	2,900
Bavaria Cruiser 40	2013	3	2	7	1,590	2,060	2,650	3,180	3,460	2,910	2,010
Oceanis 40 *	2011	3	2	7	1,480	1,870	2,420	2,800	3,020	2,570	1,790
Oceanis 37 *	2013	3	1	6	1,290	1,670	2,180	2,440	2,700	2,280	1,650
Bavaria Cruiser 36 *	2013	3	1	6	1,290	1,670	2,180	2,440	2,700	2,280	1,650
Sun Odyssey 349 *	2015	3	1	6	1,360	1,820	2,410	2,710	3,020	2,540	1,780
Sun Odyssey 33i *	2014	2	1	4	1,200	1,470	1,820	2,100	2,350	1,960	1,480

#### Discounts

Max discount: 15% | Two weeks: 5% | Three weeks: 10% | Early booking: 10% (valid until 31/01)

## Note regarding base location of yachts

Our yachts are available to charter from our main base in Volos port (operating all year round) and from our second base in Loutraki harbour, on Skopelos Island (operating 12/05 - 07/10). Please note that Loutraki harbour is just opposite to Skiathos port. For charter requests from Skiathos, we highly advise chartering from our base in Skopelos where we have facilities, mooring space and can better serve our clients.

## TERMS & CONDITIONS OF CHARTER

Charters begin at 17:00 and end at 09:00

Prices are in Euros(€), per week and include all taxes.

### PAYMENT

Payment is via bank transfer. (Payment is also possible by VISA and Mastercard. A commission charge of 2.7% applies for AMEX).  
At time of booking: 30% of charter price. 60 days before charter: remaining 70% of charter price.

### CANCELLATION FEE

Less than 30 days before charter: 100% of total charter price. Between 30 and 60 days before charter: 50% of total charter price. 60 days or more before charter: 30% of total charter price. Clients are advised to obtain cancellation insurance, either through their own insurance broker, via PANTAENIUS or via HAMBURGER.

### SECURITY DEPOSIT / DAMAGE WAIVER

Up to 39ft: 2,000€ Security Deposit or 200€ Damage Waiver + 500€ Excess. 40-48ft: 2,500€ Security Deposit or 250€ Damage Waiver + 500€ Excess. Over 49ft + catamarans: 3,000€ Security Deposit or 300€ Damage Waiver + 600€ Excess. Security Deposit/Damage Waiver + Excess to be paid at check-in via AMEX, Visa, Mastercard or cash. Damage Waiver can also be paid in advance by bank transfer. Security Deposit or Damage Waiver required even if skipper is hired at extra cost. Insurance coverage for the security deposit is STRONGLY advised! This can be obtained via PANTAENIUS, HAMBURGER or any other insurance broker.

### INSURANCE

All yachts are properly covered with hull and third party liability for charter business. The client's liability is limited to the amount of the Security Deposit or Damage Waiver (plus Excess), unless the cause of damage is gross negligence or an intentional act.

### COMPULSORY SERVICE PACK

50€ /cabin (incl. skipper cabins) on all monohulls and catamarans except for SO440/3Cab (200€), SO45DS (200€) and LAG46 (300€).

INCLUDES:

End Cleaning; One full set/week of Bed linen, Bath towels, Beach towels, Kitchen towels, Pillows, Light quilted blankets; Full kitchen equipment (incl. sponge and washing up liquid); Full water tank; For first and last night of charter at base: mooring fees, water refill and shore power;

### OPTIONAL EXTRA SERVICES

<b>Skipper</b>	190€ /day + meals. (Skipper needs own cabin)
<b>Yacht Assistance/Hostess</b>	150€ /day + meals. (Hostess needs own cabin)
<b>Auto-Inflatable Life Jacket</b>	6€ /person/week.
<b>Safety Net</b>	150€ up to 40ft; 200€ from 41ft to 54ft.
<b>Airport Transfer to Volos Base</b>	For min. group of 4: Volos (VOL) = 15€ /person/way; Thessaloniki (SKG) = 50€ /person/way; Athens (ATH) = 65€ /person/way. (Airport transfer possible for less than 4 persons: cost upon request)
<b>Food Shopping Service</b>	20€ service fee, in addition to the cost of the provisions.
<b>Outboard Engine (incl. full fuel tank)</b>	50€ /week.
<b>Pocket Wi-fi Modem</b>	30€ for 3GB; 50€ for 6GB. (for every extra 2GB used, extra 12€ charge).
<b>Extra Snorkelling Equipment</b>	10€ /set/week.
<b>Stand Up Paddle</b>	120€ /week.
<b>Secure Car Parking Service (Volos)</b>	55€ /week.
<b>Inflatable Kayak</b>	Single: 50€ /week; Double: 60€ /week.
<b>Late Check-in (arrival post 21:00 on day of charter start date, resulting in Sunday technical check-in)</b>	50€ fee

### EQUIPMENT INCLUDED

All necessary safety equipment, Dinghy with oars, Autopilot, GPS/Plotter, One set of snorkelling gear, Greek Waters Pilot book, Map of the sailing region

