

## 2022 SAIL AEGEAN Charter Price List

	Year	Cabins	Heads	PAX	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER	OCTOBER
					02/04 - 30/04	30/04 - 28/05	28/05 - 02/07	02/07 - 30/07	30/07 - 03/09	03/09 - 01/10	01/10 - 29/10

### VOLOS BASE - Saturday Charters

Monohulls												
Jeanneau 54	2017	4+1	4+1	12	3,200	5,200	6,700	7,800	8,200	7,200	5,000	
Sun Odyssey 519	2018	5+1	3	12	2,800	4,300	5,500	6,400	6,900	6,000	4,000	
Sun Odyssey 509	2014	5+1	3	12	2,500	3,800	5,000	5,700	6,200	5,400	3,600	
Sun Odyssey 490	2021	4	4	10	3,000	3,900	5,300	6,000	6,500	5,400	3,400	
Sun Odyssey 469	2015	4	4	10	2,000	3,000	4,000	4,500	5,000	4,200	2,900	
Sun Odyssey 469	2014	4	4	10	2,000	3,000	4,000	4,500	5,000	4,200	2,900	
Oceanis 46.1	2020	4	4	10	2,500	3,500	4,600	5,200	6,000	4,900	3,400	
Sun Odyssey 440	2019	4	2	10	2,300	3,300	4,300	4,700	5,200	4,400	3,000	
Sun Odyssey 439	2015	4	2	10	1,700	2,500	3,200	3,700	4,100	3,400	2,400	
Sun Odyssey 419	2018	3	2	8	1,500	2,500	3,200	3,600	4,000	3,300	2,400	
Sun Odyssey 419	2017	3	2	8	1,500	2,500	3,200	3,600	4,000	3,300	2,400	
Oceanis 41.1	2020	3	2	8	1,600	2,600	3,300	3,700	4,100	3,400	2,400	
Sun Odyssey 410	2021	3	2	8	1,600	2,600	3,300	3,700	4,100	3,400	2,400	
Sun Odyssey 410	2020	3	2	8	1,600	2,600	3,300	3,700	4,100	3,400	2,400	
Bavaria Cruiser 40	2012	3	2	7	1,300	1,600	2,200	2,700	3,000	2,400	1,500	
Sun Odyssey 349	2020	3	1	6	1,200	1,500	2,100	2,400	2,700	2,200	1,500	
Sun Odyssey 349	2018	3	1	6	1,200	1,500	2,100	2,400	2,700	2,200	1,500	
Sun Odyssey 349	2016	3	1	6	1,100	1,400	2,000	2,300	2,600	2,100	1,400	
Sun Odyssey 349	2015	3	1	6	1,100	1,400	2,000	2,300	2,600	2,100	1,400	
Sun Odyssey 319	2018	2	1	4	1,000	1,300	1,900	2,100	2,400	1,900	1,250	
Catamarans												
Lagoon 46	2020	4+1	4+1	12	4,200	6,500	8,100	9,500	11,000	9,000	6,000	
Lagoon 42	2018	4+2	4	12	3,600	5,300	6,600	7,700	9,000	7,200	5,000	
Lagoon 380	2016	4	2	10	2,200	3,100	4,200	4,700	5,200	4,400	3,000	

### LOUTRAKI BASE (SKOPELOS ISLAND) - Friday Charters

\* Flotilla operating yacht

Monohulls												
Sun Odyssey 439	2015	4	2	10	1,700	2,500	3,200	3,700	4,100	3,400	2,400	
Sun Odyssey 419 *	2016	3	2	8	1,500	2,500	3,200	3,600	4,000	3,300	2,400	
Bavaria Cruiser 40	2013	3	2	7	1,400	1,700	2,300	2,800	3,100	2,500	1,600	
Oceanis 40 *	2011	3	2	7	1,300	1,600	2,200	2,700	3,000	2,400	1,500	
Oceanis 37 *	2013	3	1	6	1,100	1,400	2,000	2,300	2,600	2,100	1,400	
Bavaria Cruiser 36 *	2013	3	1	6	1,000	1,300	1,900	2,200	2,500	2,000	1,300	
Bavaria Cruiser 36 *	2012	3	1	6	1,000	1,300	1,900	2,200	2,500	2,000	1,300	
Sun Odyssey 349 *	2015	3	1	6	1,100	1,400	2,000	2,300	2,600	2,100	1,400	
Sun Odyssey 33i *	2014	2	1	4	950	1,250	1,800	2,000	2,300	1,800	1,200	
Sun Odyssey 33i *	2014	2	1	4	950	1,250	1,800	2,000	2,300	1,800	1,200	

#### Discounts

Max discount: 15% | Two weeks: 5% | Three weeks: 10% | Early booking: 10% (valid until 31/01)

## Note regarding base location of yachts

Our yachts are available to charter from our main base in Volos port (operating all year round) and from our second base in Loutraki harbour, on Skopelos Island (operating 13/05 - 08/10). Please note that Loutraki harbour is just opposite to Skiathos port. For charter requests from Skiathos, we highly advise chartering from our base in Skopelos where we have facilities, mooring space and can better serve our clients.

## TERMS & CONDITIONS OF CHARTER

Charters begin at 18:00 and end at 09:00

Prices are in Euros(€), per week and include all taxes.

### PAYMENT

Payment is via bank transfer. (Payment is also possible by VISA and Mastercard. A commission charge of 2.7% applies for AMEX).  
At time of booking: 30% of charter price. 60 days before charter: remaining 70% of charter price.

### CANCELLATION FEE

Less than 30 days before charter: 100% of total charter price. Between 30 and 60 days before charter: 50% of total charter price. 60 days or more before charter: 30% of total charter price. Clients are advised to obtain cancellation insurance, either through their own insurance broker, via PANTAENIUS or via HAMBURGER.

### SECURITY DEPOSIT / DAMAGE WAIVER

Up to 39ft: 2,000€ Security Deposit or 200€ Damage Waiver + 500€ Excess. 40-49ft: 2,500€ Security Deposit or 250€ Damage Waiver + 500€ Excess. Over 50ft + catamarans: 3,000€ Security Deposit or 300€ Damage Waiver + 600€ Excess. Security Deposit/Damage Waiver + Excess to be paid at check-in via AMEX, Visa, Mastercard or cash. Damage Waiver can also be paid in advance by bank transfer. Security Deposit or Damage Waiver required even if skipper is hired at extra cost. Insurance coverage for the security deposit is STRONGLY advised! This can be obtained via PANTAENIUS, HAMBURGER or any other insurance broker.

### INSURANCE

All yachts are properly covered with hull and third party liability for charter business. The client's liability is limited to the amount of the Security Deposit or Damage Waiver (plus Excess), unless the cause of damage is gross negligence or an intentional act.

### END CLEANING

40€ /cabin (incl. skipper cabins) on all monohulls and catamarans except Lagoon 46 (240€).

## OPTIONAL EXTRA SERVICES

### Skipper

190€ /day + meals. (Skipper needs own cabin)

### Yacht Assistance/Hostess

150€ /day + meals. (Hostess needs own cabin)

### Auto-Inflatable Life Jacket

6€ /person/week.

### Safety Net

150€ up to 40ft; 200€ from 41ft to 54ft.

### Airport Transfer to Volos Base

For min. group of 4: Volos (VOL) = 15€ /person/way; Thessaloniki (SKG) = 50€ /person/way; Athens (ATH) = 60€ /person/way.  
(Airport transfer possible for less than 4 persons: cost upon request)

### Food Shopping Service

20€ service fee, in addition to the cost of the provisions.

### Outboard Engine (incl. full fuel tank)

50€ /week.

### Pocket Wi-fi Modem

30€ for 3GB; 50€ for 6GB. (for every extra 2GB used, extra 12€ charge).

### Extra Snorkelling Equipment

10€ /set/week.

### Stand Up Paddle

120€ /week.

### Inflatable Kayak

Single: 50€ /week; Double: 60€ /week.

## EQUIPMENT INCLUDED

One full set per week: Bed linen, Bath towels, Beach towels, Kitchen towels, Pillows, Light quilted blankets.

Full kitchen equipment, Dinghy with oars, Autopilot, GPS/Plotter, Full water tank, One set of snorkelling gear, Greek Waters Pilot book, Map of the sailing region.

