


2020 SAIL AEGEAN Charter Price List

	Year	Cabins	Heads	PAX	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER	OCTOBER
					28/03 - 02/05	02/05 - 30/05	30/05 - 27/06	27/06 - 01/08	01/08 - 29/08	29/08 - 03/10	03/10 - 31/10

VOLOS BASE - Saturday Charters

Monohulls											
JEANNEAU 64 *	2019	4+1	3+1	8	6,000	7,000	8,000	10,000	11,000	10,000	6,000
JEANNEAU 54	2017	4+1	4+1	12	3,200	5,000	6,400	7,000	7,400	6,600	5,000
SUN ODYSSEY 519	2018	5+1	3	12	2,800	4,200	5,300	6,000	6,500	5,900	4,000
SUN ODYSSEY 509	2014	5+1	3	12	2,400	3,700	5,000	5,400	6,100	5,400	3,600
SUN ODYSSEY 469	2015	4	4	10	2,000	3,000	3,900	4,400	4,900	4,200	2,900
SUN ODYSSEY 469	2014	4	4	10	2,000	3,000	3,900	4,400	4,900	4,200	2,900
SUN ODYSSEY 45 DS	2008	2	2	5	1,500	2,200	2,800	3,000	3,500	2,900	2,000
SUN ODYSSEY 440	2019	4	2	10	2,100	3,100	4,000	4,500	5,000	4,300	3,000
SUN ODYSSEY 439	2015	4	2	10	1,700	2,500	3,100	3,500	4,100	3,400	2,500
SUN ODYSSEY 419	2018	3	2	8	1,600	2,400	3,000	3,400	4,000	3,300	2,400
SUN ODYSSEY 419	2017	3	2	8	1,600	2,400	3,000	3,400	4,000	3,300	2,400
OCEANIS 41.1	2020	3	2	8	1,600	2,400	3,000	3,400	4,000	3,300	2,400
SUN ODYSSEY 410	2020	3	2	8	1,600	2,400	3,000	3,400	4,000	3,300	2,400
BAVARIA 40	2012	3	2	7	1,300	1,600	2,200	2,700	3,100	2,500	1,600
SUN ODYSSEY 349	2018	3	1	6	1,100	1,400	2,000	2,300	2,700	2,200	1,500
SUN ODYSSEY 349	2016	3	1	6	1,100	1,400	2,000	2,300	2,700	2,200	1,500
SUN ODYSSEY 349	2015	3	1	6	1,100	1,400	2,000	2,300	2,700	2,200	1,500
SUN ODYSSEY 319	2018	2	1	4	950	1,300	1,800	2,000	2,400	1,900	1,300
Catamarans											
LAGOON 46	2020	4+1	4+1	12	4,000	6,000	7,500	8,500	9,500	8,500	6,000
LAGOON 42	2018	4+2	4	12	3,600	5,000	6,200	7,200	7,900	7,200	5,000
LAGOON 380	2016	4	2	10	2,200	3,000	4,000	4,600	5,000	4,400	3,000

LOUTRAKI BASE (SKOPELOS ISLAND) - Friday Charters

* Skipped/Crewed charter | ** Flotilla operating yacht

Monohulls											
SUN ODYSSEY 439	2015	4	2	10	1,700	2,500	3,100	3,500	4,100	3,400	2,500
SUN ODYSSEY 419	2016	3	2	8	1,600	2,400	3,000	3,400	4,000	3,300	2,400
BAVARIA 40 ASE	2013	3	2	7	1,400	1,700	2,300	2,800	3,200	2,600	1,700
OCEANIS 40 **	2011	3	2	7	1,300	1,600	2,200	2,700	3,100	2,500	1,600
OCEANIS 37 **	2013	3	1	6	1,100	1,400	2,000	2,300	2,700	2,200	1,500
BAVARIA 36 ASE **	2013	3	1	6	1,000	1,300	1,900	2,200	2,600	2,100	1,400
BAVARIA 36 ASE **	2012	3	1	6	1,000	1,300	1,900	2,200	2,600	2,100	1,400
SUN ODYSSEY 349 **	2015	3	1	6	1,100	1,400	2,000	2,300	2,700	2,200	1,500
SUN ODYSSEY 33i **	2014	2	1	4	950	1,300	1,800	2,000	2,400	1,900	1,300
SUN ODYSSEY 33i **	2014	2	1	4	950	1,300	1,800	2,000	2,400	1,900	1,300

Discounts

Max discount: 15% | Multiple weeks: 5% | Early booking >31/01: 10% | Discounts do not apply to the Jeanneau 64.

Note regarding base location of yachts

Our yachts are available to charter from our main base in Volos port (operating all year round) and from our second base in Loutraki harbour, on Skopelos Island (operating 15/05 - 02/10). For charter requests from Skiathos, we highly advise chartering from our base in Loutraki harbour instead (opposite to Skiathos port), as we have facilities there, mooring space and can better serve our clients. Please note that Loutraki harbour is only a 20-minute ferry ride from Skiathos Port.

TERMS & CONDITIONS OF CHARTER

Charters begin at 18:00 and end at 09:00

Prices are in Euros(€), per week and include all taxes.

PAYMENT

Payment is via bank transfer. (Payment by AMEX or VISA is possible but commission charges apply - 3% and 1.5% respectively). At time of booking: 50% of charter price. 60 days before charter: remaining 50% of charter price.

CANCELLATION FEE

Less than 30 days before charter: 100% of total charter price. Between 30 and 60 days before charter: 50% of total charter price. 60 days or more before charter: 30% of total charter price. Clients are advised to obtain cancellation insurance, either through their own insurance broker, via PANTAENIUS or via HAMBURGER.

SECURITY DEPOSIT / DAMAGE WAIVER

Up to 39ft: 2,000€ Security Deposit or 200€ Damage Waiver + 500€ Excess. 40-49ft: 2,500€ Security Deposit or 250€ Damage Waiver + 500€ Excess. Over 50ft + catamarans: 3,000€ Security Deposit or 300€ Damage Waiver + 600€ Excess. Jeanneau 64: 5,000€ Security Deposit or 300€ Damage Waiver + 3,000€ Excess. Security Deposit/Damage Waiver + Excess to be paid at check-in via AMEX, Visa, Mastercard or cash. Damage Waiver can also be paid in advance by bank transfer. Security Deposit or Damage Waiver required even if skipper is hired at extra cost. Insurance coverage for the security deposit is STRONGLY advised! This can be obtained via PANTAENIUS, HAMBURGER or any other

INSURANCE

All yachts are properly covered with hull and third party liability for charter business. The client's liability is limited to the amount of security deposit, unless the cause of damage is gross negligence or an intentional act.

JEANNEAU 64 SERVICE PACK

3,000€ /week. Obligatory for Jeanneau 64 (includes skipper, hostess, end cleaning, outboard engine and leisure equipment).

END CLEANING

40€ /cabin (incl. skipper cabins) on all monohulls and catamarans up to 54ft except for Sun Odyssey 45DS (125€) and Lagoon 46 (240€).

OPTIONAL EXTRA SERVICES

Skipper

190€ /day + meals.

Yacht Assistance/Hostess

150€ /day + meals.

Auto-Inflatable Life Jacket

6€ /person/week.

Safety Net

150€ up to 40ft; 200€ from 41ft to 54ft.

Airport Transfer to Volos Base

For min. group of 4: Volos (VOL) = 10€ /person/way; Athens (ATH) = 45€ /person/way; Thessaloniki (SKG) = 35€ /person/way.

Food Shopping Service

20€ service fee, in addition to the cost of the provisions.

Outboard Engine (incl. full fuel tank)

50€ /week.

Pocket Wi-fi Modem

30€ for 3GB; 50€ for 6GB. (for every extra 2GB used, extra 12€ charge).

Extra Snorkelling Equipment

10€ /set/week.

Stand Up Paddle

120€ /week.

Inflatable Kayak

Single: 50€ /week; Double: 60€ /week.

EQUIPMENT INCLUDED

One full set per week: Bed linen, Bath towels, Beach towels, Kitchen towels, Pillows, Light quilted blankets.

Full kitchen equipment, Dinghy with oars, Autopilot, GPS/Plotter, Full water tank, One set of snorkelling gear, Greek Waters Pilot book, Map of the sailing region.

